

# Trimanos, LLC

5331 Lighthouse Bay Drive

Madison, WI 53704, USA

voice: +1 (608) 244-7984 fax: +1 (608) 240-9906

email: <mailto:DAFarnham@Trimanos.com>

UK Office: voice: +44 (0) 20 7515 9009 fax: +44 (0) 20 7515 5465

February 2002

## TRIMANOS - Supporting Sites of Clinical Research

### **Consultancy, Management Support, Training - for Sites, Sponsors and Subjects**

The business of clinical research is never easy; in recent times it has become more challenging than ever. Among the many statistics that strike an impression, one has left its mark on me: less than half of all investigators do more than one trial. What a loss. What a cost to the sponsor. Have you been one of these? Have you lost one of these sites? Do you want them, or yourself, to return to research?

The goal of Trimanos, which was founded in January 2002, is to make it easier for sites, especially investigators and senior staff, to start up and maintain a useful and successful role in clinical research. Trimanos will help you enter, and stay in, the field for the long-term. Or it can help you get back. To do this it helps the site, but it helps the site also understand how to work with sponsors and with subjects.

***Trimanos is available on-line – in strict confidence of course – and face-to-face. We can assist with both pharmaceutical and device studies.***

### **Doing good clinical research**

Few things any of us do can be more rewarding than clinical research, when done well and with the active and consented support of our patients, and those around them. But the field is very difficult to understand, from both a business and a regulatory perspective. There are huge expectations and mounting pressures. GCP is evolving fast and regulatory controls are growing more intense.

### **The Site**

In my years running the Jackson Foundation for Medical Research and Education, Madison, Wisconsin, and as a founder of the Association of Clinical Research Professionals (ACRP), I learned to understand two things: what sites need to do to succeed wherever they are in the world, and what the people who work for those sites and all those around them including the pharmaceutical companies, can do to help that success at all levels. And in the end it comes down to one thing: does the patient feel safe and well-protected when participating in a trial. Safe patients are loyal patients.

If you are thinking of starting in clinical research, especially as a small site; or if you are doing studies already but having problems, or just feel the need for expert support; if you are experiencing staff turnover and need training or even interim management expertise, not least in the financial and project management challenges which can be daunting, please contact Trimanos. Often you most need confidence that what you are doing is right: we can help you get this.

<http://www.trimanos.com>

AleffGroup 1

Trimanos services include:

- ?? **SOPs**
- ?? **Compliance**
- ?? **Job descriptions**
- ?? **Patient recruitment**
- ?? **Task templates and work flow**
- ?? **Financial management and controls**
- ?? **Sponsor relations**
- ?? **IRB and Ethics Committees**

We can assist you get your site to a standard suitable for accreditation, and where your staff would be eligible for certification to a level accepted anywhere in the world as excellent. **We can even help you market yourself to sponsors.**

### **Sponsors**

With thirty years experience of helping sponsors get good results, Trimanos experts can help any sponsor determine what sites to use and how to get the best out of them. For example, Trimanos can conduct or support:

- ?? **Site screening and evaluation**
- ?? **Audits**
- ?? **Patient recruitment, including on-line support**
- ?? **On-site and on-line training for study start-up**
- ?? **Site accreditation**

### **New and Emerging Markets**

If you are in a country where clinical research is not yet a familiar discipline but you wish to get started, we have extensive experience in how to help you. We know from working in countries such as Central and South America, Eastern Europe, Egypt, Israel, Japan, Morocco, Russia, South Africa, that many highly competent professionals are able to conduct clinical research but need expert help, mentoring and training. We can support you, provide reassurance and confidence, and even work with you in a variety of languages including French, German, Spanish and Arabic.

Trimanos has offices in the United States (Madison, Wisconsin) and In Europe (London). Its presence is supported through the Internet round the clock. Experts are available to work anywhere in the world, but also on-line. Work is always in confidence, but executed to the highest standards.

### **Subjects & Study Volunteers - Participants**

In the end, no research can be conducted without subjects – patients or healthy volunteers. As a result, at Trimanos we think of them as participants, collaborators even. At the Jackson Foundation some of the patients stayed with us for thirty years. They took an active interest in our research and volunteered for many different studies. We learned how to work closely with them and as a result rarely had any difficulties either recruiting or retaining their interest. Compliance was almost a given.

At the heart of our approach was recognition that patients, like the rest of the research team, need to see the bigger picture: we are all contributing in our way to advancing medicine and improving outcomes.

Do phone us for a confidential review of your needs: or email me, Dorothy Adams Farnham - <mailto:dafarnham@trimanos.com>